

# Business Central Switch

Adapt and Strengthen



**Xperience**



# 5 Steps to Switch it up



## 01 SIGN UP

Review the Switch base program and sign up to get started.



## 02 SELECT YOUR BUNDLES

We have a range of bundles to make switching even easier. Just select the bundles to make "Switch" your own.



## 03 SCHEDULE IN YOUR PROJECT

Your dedicated Switch consultants will work with you to plan the perfect implementation with your team



## 04 LET'S GET YOUR DATA

Use our ready made templates to bring across your key data



## 05 GO LIVE

It's as simple as that – a little user training and get set for go live.

Changing ERP systems doesn't have to be complex and it shouldn't cost you the earth!

With the Business Central Switch program you can be ready to go in a matter of days and on a scalable solution ready for when you need to take your business to the next level!



# What is 'Switch' all about?

The Switch program allows your business to make a quick and painless transition from your existing ERP solution to Microsoft Dynamics 365 Business Central, with minimal disruption to your business.

It is based on providing you with the "most viable product" which means you get all the functionality your business needs right now, safe in the knowledge that as you grow or change the system can grow with you! There is none of the highly complex and highly expensive implementation costs associated with traditional ERP solutions! Just start with what you need and add as you grow.

From start to finish we will work with you to provide a base solution that allows you to put the data at the centre of your business, allowing you to improve reporting and insights whilst helping improve your business decision making process!

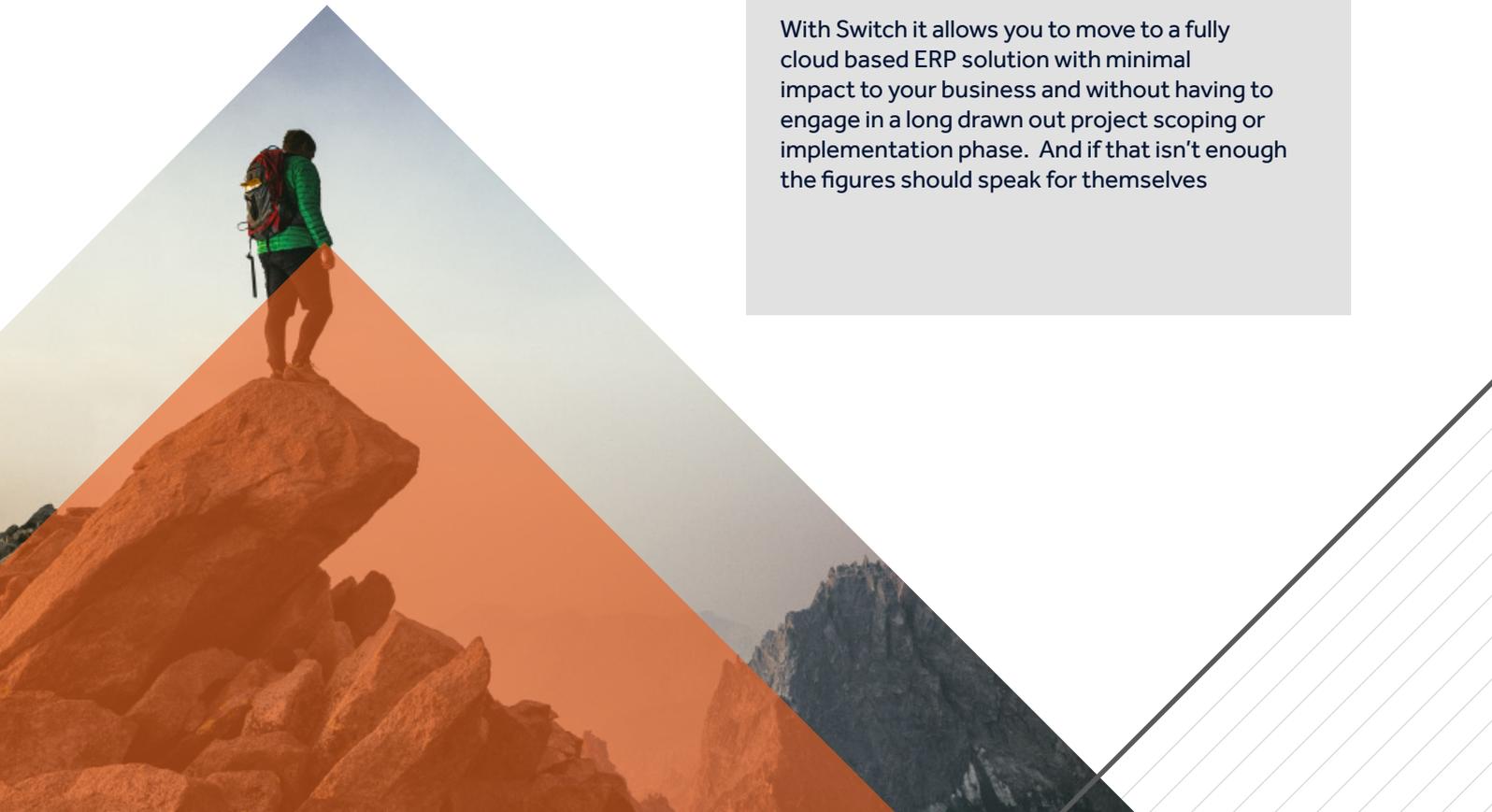
# Why Should I Switch?

Moving to a new ERP system is not just about the feeling that you have outgrown your current system.

As we strive to work better in a modern digitally transformed environment, many businesses look to implement solutions that let them start doing things differently. Seeking new ways of working and expanding how you utilise state of the art technologies such as Microsoft 365 will help your business grow.

Switch is perfect for any business that wants to make a change, but doesn't want to launch into a long winded and time consuming, and often expensive ERP refresh.

With Switch it allows you to move to a fully cloud based ERP solution with minimal impact to your business and without having to engage in a long drawn out project scoping or implementation phase. And if that isn't enough the figures should speak for themselves



# Cost It Up!

## Flat Rate Install

Up and running and fully installed  
on our base program for

**£6,590**

No hassle, no fuss, just Switch!

## Monthly user pricing

**£64.80**

per user per month

Fully supported

Flex up and down as you need

Have users that don't need full access  
to the system? No problem! Team  
user licences are available, fully  
supported for

**£12**

per user per month

## Make it your own!

Expand your solution with purpose  
built product bundles.

Add them at the start or when your  
business is ready.  
Its that easy!



# What is included when I Switch?

The Switch program is built with a suite of core modules which allow you to start with the platform you need now and grow and add as your business needs change.



# Our standard switch features include:



Purchase Invoice & Credit Processing



Bank Reconciliation



Outlook & Teams Integration



Budgeting Tools as standard



Balance sheet reporting



Income statement reporting



Emailing direct from the system



Excel Integration



Standard VAT reporting



HMRC integration – MTD compliance



Single company set-up & Configuration



General, Sales & Vendor Ledgers



Standard user accounts & permissions



Training on user personalisation



Default Chart of Accounts



Unlimited dimension analysis



Payment Terms



Payment Discounts



Sales Invoice & Credit Processing



Multiple currencies

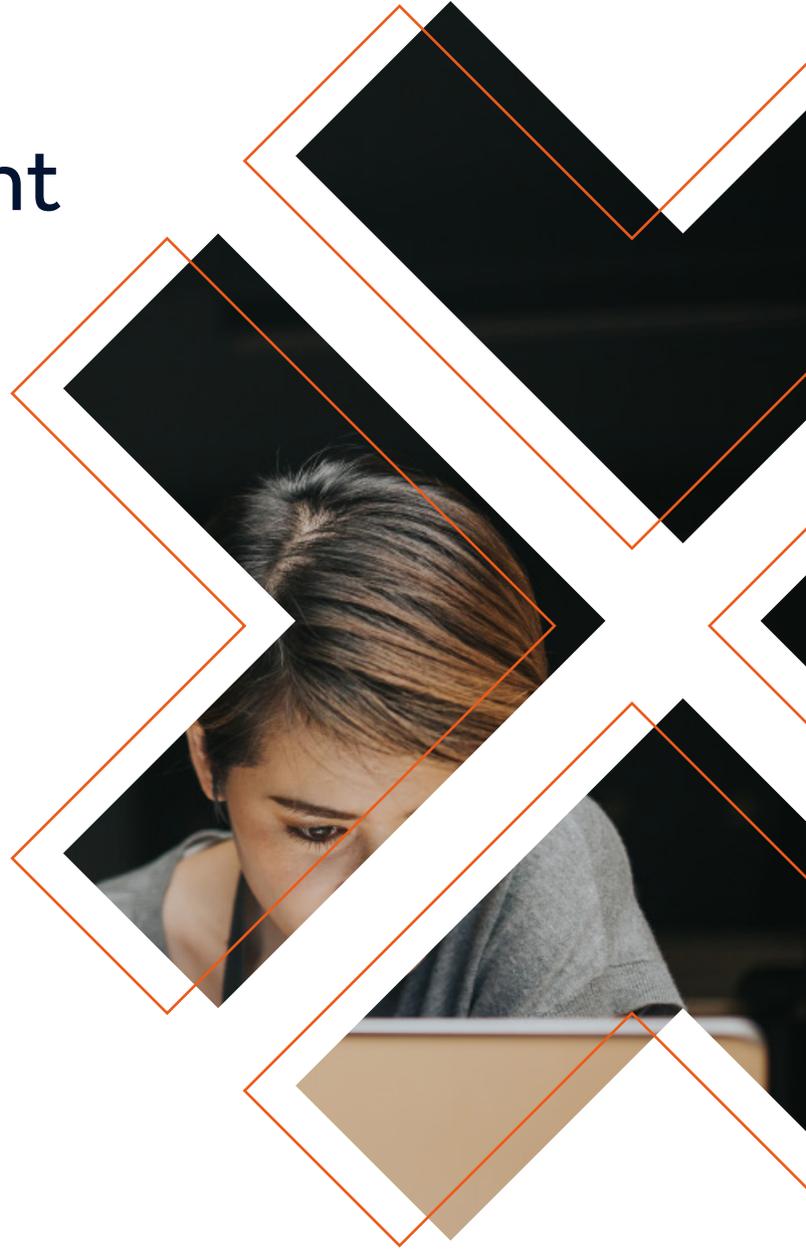
**Need more?** Our additional switch bundles give you everything you need! Choose from a full range of bundles covering stock right through to document capture and even advanced system security.

For the full bundles list download our Business Central Switch Catalogue for all the detail.

# Dedicated Switch Consultant

Our dedicated Switch Consultant will be with you all the way, working with you to set-up your environment, prepare the Business Central solution, get your users ready and import your data. All we need you to do is provide the initial information, enter your opening balances and help us sign off your installation. Once signed off you're ready to go live....How easy is that?

For more information on the implementation process see our guide on "**How Switch Works**".



# Your Switch Queries

Want to move to Business Central but don't think the Switch Program is quite right?  
Don't worry... our team have other programs available to help you on your Business Central Journey.

Our Evolve program is typically recommended when your requirements for running an ERP solution for your business exceed the out of the box methodology of the Switch program.

1

The **Why Switch** guide aims to take all your questions and provide you simple answers. No jargon, just the information you need!

3

Read our guide on **how it works** to understand the implementation model and how that could look for your business.

2

Our **Switch Catalogue** is just the tool for deciding on whether you need additional bundles to help get you started. Its also great to see what other functions can be added when the time is right for your business.





## Switch

- Fixed price install
- Easy configuration and set-up
  - Tried and tested implementation methodology
- Option to expand your system when you need
- Go live in as little as 2 weeks

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## Evolve

- Collaborative system design and implementation
- Built exactly for your business
- Industry leading readiness workshops & support
- Fully managed data migration
- Typical project implementation ranging 8 – 20 weeks

**With Evolve**, we dedicate a consultant to the early phases of your buying decision, to ensure you move forward with a solution that exactly meets your requirements. Our consultants will then work with you to not only install, but train and perfect how you are going to use Busines Central post Go Live.

Reach out and why not chat to the team about the Evolve program....it could be just what you are looking for to **Evolve your business**.

# Customer Satisfaction

At Xperience we put you at the centre of everything we do. From your first interaction with us, right through to project sign off and beyond, we are with you every step of the way.

Our results speak for themselves, but getting you the results you need is what keeps us going.





# For More Information

We are ready and waiting to take you on your Switch journey!  
To find out more and to speak to a dedicated Business Central  
Switch Consultant please click the sign up button below.

A large graphic element on the left side of the page, consisting of four overlapping, tilted rectangular images that together form a large 'X' shape. The images include: a woman in a pink athletic top, a person walking in a modern hallway with orange walls, a modern building facade, and a close-up of a building's glass and steel structure.

## Switch Me Up!

For more information on our complete range of solutions to help  
your business visit us at:

[www.xperience-group.com](http://www.xperience-group.com)